

2<sup>ND</sup> ANNUAL

## **ELECTRIFICATION, FUEL CELLS** AND BATTERY DEVELOPMENT FOR MARINE VE SSELS -31<sup>th</sup> March 2023 – Barcelona, Spain

VENUE

#### FEATURED

- Electrification
- Alternative fuels safety
- Alternative fuels optimization
- Market overview of marine engines
- Limitations of full-electrification
- Fuel transition
- Fuel cells
- Hybridization
- Retrofitting
- Leisure boats and yachts' challenges for decarbonization

- Shipping vessels challenges for decarbonization
- Regulatory developments
- On-shore supply challenges
- Impact of energy crises in fuel availability
- Technology and availability of on-shore power infrastructure
- Battery recycling, repairing and disposing
- Future alternative power sources

#### SPEAKER PANEL

NOVOTEL

HOTELS & RESORTS

**Kjeld Aabo Director New Technologies, Two Stroke Sales and Promotion** MAN Energy Solutions, Denmark

Marco Tommaso Coiatelli Head of Basic and **Executive Design** Azimut-Benetti Group, Italy

**François Richard** CEO Lanéva-Boats. Monaco

**Oskar Levander SVP Concepts &** Innovation Kongsberg Maritime, Finland

#### BRONZE SPONSOR



PowerCell Group

Roland Teixeira de Mattos President **European Onshore Power** Supply Association (EOPSA)

Pieter Huyskens **Director Research**, **Development and** Innovation Damen Shipyards, Netherlands

Mia Elg **R&D** Manager Deltamarin, Finlan

**Giouli Kommata** Manager, Marketing & **Quality Control Piraeus Port Authority,** Greece

**Tim Verhoeven Projects & Policy Manager Sustainable Shipping** Port of Antwerp, Belgiumn

René Zuidam **Senior Account Manager** - Marine Business Wärtsilä, Netherlands

Ana Arévalo **Energy Transition** Manager Port of Barcelona, Spain

Johan Schonebaum **Co-Founder** Flying-Fish, Netherlands

Johan Burgren **Business Manager** PowerCell Group, Sweden

Alexandre Bellot **Research Project** Coordinator LMG Marin, France

**Helge Saatendal** Lead Consultant, Supply **Chain Marine Operations** Equinor, Norway

Sigurd Enge Maritime Manager -**Shipping Electrification** Bellona, Norway

Erdeniz Erol **R&D** Manager Waterborne TP / Elkon, Turkev

### Thursday 30<sup>th</sup> March 2023

08.30 Registration & morning coffee

**09.00** Opening address from the Chair

#### **KEYNOTE ADDRESS**

09.10 Challenges and opportunities of the energy transition for shipbuilders. The experience of Damen Shipyards Group

- Challenges of full electrification. Current battery market limitations
- Exploring the profitability and operability of alternative fuels:
  - Hydrogen
  - Efuels
- Experience in using the right energy solution for the right applications

#### **Peter Huyskens**

Director Research, Development and Innovation Damen Shipyards, Netherlands

### 09.50 Technology and availability of onshore charging infrastructure

- Overview of the available infrastructure and technology around energy supply
- Challenges of "Cold Ironing" for providing large amounts of electricity for vessels
- How are vessels adapting to this technology
- Examples of successful cases of OPS

#### Ana Arévalo Energy Transition Manager Port of Barcelona, Spain

**10.30** Coffee-break ~ Ice-breaking session

### 11.00 On-shore power supply availability and how does it impact decarbonization strategies

- Examining Port of Antwerp's multi fuel port strategy
- Analyzing the lack of access to alternative fuels for ports
- Safety challenges that ports face in providing various alternative fuels
- What are we pushing for? An overview on the OPS projects of the Port of Antwerp
- Communicating with ports and energy suppliers to excel in decarbonization strategies

#### **Tim Verhoeven**

Projects & Policy Manager Sustainable Shipping Port of Antwerp, Belgium

### **11.40** Fuel transition and the availability of alternative fuels and profitability

- Finding the right fuel or power supply for your kind of vessel
- Available marine engines for different alternative fuels
- How will the energy crisis affect our choice of fuel? Examining the global situation of alternative fuels availability in ports
- Optimizing efficiency for systems using alternative fuels
- Cost-gap: addressing the profitability of the use of alternative fuels

Oskar Levander SVP Concepts & Innovation Kongsberg Maritime, Finland

# DAY ONE

### **13.30** The SWIM hydrogen-electric powertrain for heavy duty maritime applications

- How our SWIM consortium designed and built the first 100kW hydrogen-electric powertrain used in a commercial water taxi
- How we use the lessons learned from our on-board data collection to improve the powertrain design
- How our improved design can be applied to boats with 20kW to 1000kW of motor power
- Which challenges we encounter in new projects with regards to infrastructure and how to mitigate them.

#### Johan Schonebaum Co-Founder Flying-Fish, Netherlands

- 14.10 Why hydrogen fuel cells are a viable solution for maritime
  - Why LT PEM fuel cell technology in marine space
  - How do marine fuel cells work
  - What is important to know about safety and hydrogen as a fuel
  - Where can hydrogen come from and how can it be stored
  - What references does PowerCell have in the marine market?

Johan Burgren Business Manager PowerCell Group, Sweden

14.50 Coffee & networking break

15.20 A focus on the development and use of Vessel-2-Grid applications

> Roland Teixeira de Mattos President European Onshore Power Supply Association (EOPSA)

16.00 New technologies and design – merging the future with the present

- Efficient evaluation of fuel cells and batteries in new designs
- Communication and information exchange: getting all stakeholders involved
- Evaluating in the design process the main benefits and obstacles in regarding new technologies and fuels
- The necessary design process for keeping up with the fast-developing technology

#### Mia Elg R&D Manager Deltamarin, Finland

16.40 End of Day One - Closing word from the Chairman

### Friday 31<sup>st</sup> March 2023

#### 08.45 Morning coffee

#### **OPENING ADDRESS**

### 09.10 An encompassing view on the optimal use of different technologies for decarbonization

- Market developments and position of Fuel Cells technologies in Maritime
- Efficiency, lifetime, fuel storage and availability
- Choosing the right mix of ICE, Batteries and Fuel Cells
   Balancing the grid a pathway to High Bawar Share
- Balancing the grid, a pathway to High Power Shore Charging

#### René Zuidam Senior Account Manager – Marine Business

Senior Account Manager – Marine Busine Wärtsilä, Netherlands

#### 09.50 Successfully exploiting developing technology

- Commercially competitive batteries What are we seeking?
- Maximising battery range
- System integration for propulsion, power electronics and control
- A focus on the development of hybridisation
- Where are we with fast-charging infrastructure?
- Prospects for improved battery recycling
- NEMOSHIP and FLEXSHIP Marine Battery Propulsion range extension - Horizon Europe Projects

#### Erdeniz Erol R&D Manager Waterborne TP / Elkon, Turkey

**10.30** Coffee & networking break

#### 11.00 Lessons learnt from battery adoption in Offshore Support Vessels (OSVs)

#### **Helge Saatendal**

Lead Consultant, Supply Chain Marine Operations Equinor, Norway

- **11.30** Future fuels for de-carbonization of marine vessels using MAN B&W 2 stroke engines
  - Status and development of engines operating alternative fuels:
     -Methanol
     -Ammonia

#### **Kjeld Aabo**

Director New Technologies, Two Stroke Sales and Promotion MAN Energy Solutions, Denmark

### 12.10 Considerations on electrification and alternative fuels for yachts and other leisure vessels

- An overview of the yacht market what is the client asking from us
- Where will we sail next? Challenges posed by lack of standard voyages and how to overcome them
- Architectural challenges of having 2 or more energy sources on board
- Addressing the challenges of hybridization posed by the lack of deck space
- Bringing fresh ideas to achieve decarbonization

#### Marco Tommaso Coiatelli Head of Basic and Executive Design Azimut-Benetti Group, Italy

# DAY TWO

### **13.50** Excellence in project planning for electrification, use of alternative fuels and batteries for shipping vessels

- Right production to the right costumer what do shipping companies look for?
- Architectural challenges of correctly allocating fuel cells on board: under the deck or outside?
- Exploring the availability of fuels in the different ports of the world. Correctly communicating with the ship owner to make the right choices
- Hybridization or full electrification? What can the fast evolving technologies bring us in the near future?

#### Alexandre Bellot Research Project Coordinator LMG Marin, France

### 14.30 Alternative fuels, electrification and batteries in retrofitting

- Considering the cost of electrification for retrofit in the long run
- Challenges of fuel transition when retrofitting vessels
- Choosing the right fuel cells to maximize the access to energy supplies around the world
- Considering having 2 or more energy sources on board
- What re-engining packages are available in the market? How do others do it?

#### François Richard CEO

Lanéva-Boats, Monaco

15.10 Coffee & networking break

### 15.40 Successfully reducing European ferry fleet GHG emissions by 50%

- A focus on ferry battery range
- Lessons from real case studies
- How strong is the political impetus for marine electrification?
- Vessel-2-Grid infrastructure and challenges
- Evaluating alternatives to batteries

Sigurd Enge Maritime Manager – Shipping Electrification Bellona, Norway

#### **CLOSING ADDRESS**

#### 16.20 A focus on the development of Shore-Side Electricity (SSE) – Lessons from Piraeus Port Authority

- Strategic priorities for SSE for PPA in the next years
  Status of SSE implementation in passenger and
- cruise terminalsRequired needs for grid network Collaboration with competent authorities.
- Prospects and challenges

#### Giouli Kommata Manager, Marketing & Quality Control Piraeus Port Authority, Greece

17.00 Closing word from the Chairman & close of conference





### **ABOUT POWERCELL GROUP**



We are helping to create a fossil-free world. Our technology makes tomorrow's solutions available today.

PowerCell Group develops and produces fuel cell stacks and fuel cell systems with a uniquely high power density, for applications in the stationary, marine, off-road and on-road segments.

PowerCell's products run on pure or reformed hydrogen and generate electricity and heat without any other emissions than water.

Our technology combines high efficiency with compact design, and contributes to increased energy efficiency and a substantial reduction of emissions regardless of application.

### FOLLOW US ON SOCIAL MEDIA FOR LIVE UPDATES OF OUR EVENTS:



LinkedIn: TBM Group



Twitter: @TBM\_Group

#tbmconferences #tbmgroup

https://powercellgroup.com/



### Mr. Dave Bennet +420 234 697 585 bennet@tbmgroup.eu

### **REGISTRATION FORM**

Conference Name: 2nd Annual Electrification, Fuel Cell And Battery Development For Marine Vessels

Dates: 30th - 31st March 2023

#### Venue: Barcelona, Spain

1. Name:	4. Name:
Position:	Position:
E-mail:	E-mail:
Tel:	Tel:
2. Name:	5. Name:
Position:	Position:
E-mail:	E-mail:
Tel:	Tel:
3. Name:	6. Name: Position: E-mail: Tel:
	<b>TBM Evolution</b> is aware of the continuously changing business environment,

2499

and we strive to support you with a flexible approach when it comes to any changes in attendance or cancellation of your registration at our events. However, please keep in mind that we cover expenses for each attendee well in advance of the event and thus must strictly adhere to the outlined payment, cancellation and refund policy as part of the TBM Evolution's standard terms and conditions.

Payment Terms: Upon completion and return of the signed registration form, full payment is required no later than within five (5) business days from the date of registration. Payment must be received prior to the conference date, otherwise TBM Evolution reserves the right to refuse attendance of the event.

Cancellation. Postponement and Substitution Policy: Non-payment or non-attendance does not constitute cancellation. All bookings carry a 50% cancellation liability immediately after a signed registration form has been received by TBM Evolution. Provided the total fee has been paid, substitutions at no extra charge are possible up to seven (7) days prior to the event. For any cancellations received in writing, no less than seven (7) days prior to the event, or in the event that TBM Evolution cancels an event for any reason, the attending party will receive credit note (minus the value of the online documentation) to be used at any other TBM Evolution event occurring within 12 months from the date of issuance of such a credit note. TBM Evolution retains the right to cancel, merge, or postpone events based on market fluctuation. If, for any reason, TBM Evolution decides to cancel, merge, or reschedule an event, TBM Evolution does not bear any responsibility for air travel, or other travel expenses paid by the client.

TBM Evolution carries no liability in the event of extraordinary circumstances, independent upon such as Act of God, natural disasters, war, or due to other limitations to the normal flow of business of the companies that directly affected the execution of obligations under these terms and conditions. Unforeseen circumstances might dictate substitutions, or cancellations of the speakers and/or topics. TBM Evolution reserves the right to modify the panel of speakers and/or topics if necessary without any liability whatsoever. Notification of any substitutions or alterations to the event agenda will be sent to each delegate as soon as possible.

Data Protection: The client complies that the data provided as part of the booking will be retained by TBM Evolution. The information will be stored in the TBM Evolution database. It will not be published, sold or made available to any third parties besides conference delegates. For training and security purposes telephone calls may be recorded.

Copyright etc.: All intellectual property rights of all the materials produced or distributed by TBM Evolution in connection with the event is expressly reserved and any unauthorized duplication, publication or distribution is prohibited.

Governing law: This Agreement shall be governed and construed in accordance with the law of the Czech Republic and the parties submit to the exclusive Jurisdiction of the Czech Courts in Prague. However TBM Evolution only is entitled to waive this right and submit to the jurisdiction of the courts in which the Client's office is located.

The state of successful successfu	1 11		and the could be		
The information	bellow is	mandatory	and it will b	oe stated c	on the receip

Organisation:	
Address:	
City:	Postcode:
Phone:	
Date:	
VAT no.:	
Signature:	

We accept following cards:



All prices are represented in EURO.

Prices include full conference participation (2 days), online documentation, participation in panels and round tables.

Please select a booking option:

**End User Delegate** 

Vendor Delegate (Service / Solution Provider) 2999 \*Limited number / Subject of availability

**Online Documentation Only** 

899 All Presentations Materials Downloadable Documentation

#### Partnership / Sponsorship

\*Limited number / Subject of availability

I agree that my email address will be shared with conference attendees only, to increase networking benefits. No other third party will have access to these details according to the EU GDPR regulation.